

# Colin D. Sullivan

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## Academic Employment

**University of Pittsburgh**  
*Assistant Professor of Economics*

**Pittsburgh, PA**  
*August 2024 – Present*

**Purdue University Krannert School of Management**  
*Assistant Professor of Economics*

**West Lafayette, IN**  
*August 2021 – August 2024*

**Stanford University Department of Economics**  
*Postdoctoral Fellow*

**Stanford, CA**  
*August 2019 – August 2021*

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## Education

**The Wharton School, University of Pennsylvania**  
*PhD, Applied Economics*

**Philadelphia, PA**  
*May 2019*

Thesis Committee: Judd B. Kessler (Chair), Clayton R. Featherstone, Corinne Low

**Harvard University**  
*AM, Statistics*

**Cambridge, MA**  
*May 2014*

**University of Chicago**  
*AB, Economics & Political Science*

**Chicago, IL**  
*June 2009*

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## Research Interests

Matching markets and market design; organ transplantation; labor economics; experiments

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## Publications & Working Papers

Kessler, Judd B., Corinne Low, and Colin D. Sullivan. 2019. “**Incentivized Resume Rating: Eliciting Employer Preferences without Deception.**” *American Economic Review*, 109 (11): 3713-44.

**Eliciting Preferences over Life and Death: Experimental Evidence from Organ Transplantation**  
Revise & Resubmit at *Review of Economic Studies*

**Paternalistic Discrimination (with Nina Buchmann and Carl Meyer)**  
Under review

**Learning to Manipulate: Experimental Evidence on Out-of-Equilibrium Truth-Telling (with Clayton R. Featherstone and Eric Mayefsky)**  
Working paper

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## Teaching

**Undergraduate Experimental Economics**  
*Purdue University*

**West Lafayette, IN**  
*Fall 2021, Fall 2022, Fall 2023*

**Graduate Experimental Economics**  
*Purdue University*

**West Lafayette, IN**  
*Spring 2022, Fall 2022, Fall 2023*

**Economic Principles for Social Policy (MSSP 668 Module I)**  
*University of Pennsylvania School of Social Policy and Practice*

**Philadelphia, PA**  
*Fall 2016*

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## Professional Activities

### *Institutional Service*

<b>Purdue Economics Association</b> <i>Faculty Advisor</i>	2022 – 2024
<b>Krannert Doctoral Students Association Research Symposium</b> <i>Judge</i>	October 2021
<b>Introduction to Diversity in Doctoral Education and Scholarship</b> <i>Doctoral Student Panel</i>	April 2017 & April 2018
<b>Penn Graduate and Professional Students Assembly</b> <i>Wharton Doctoral Representative</i>	2016 – 2017

### *Refereeing*

*American Economic Review; Quarterly Journal of Economics; Journal of Economic Behavior and Organization; Management Science; Journal of Health Economics; Economic Journal; Manufacturing and Service Operations Management; Information Systems Research; Quantitative Economics; Journal of Public Economics; Quantitative Economics; JPE Micro*

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## Grants & Fellowships

**Paternalistic Discrimination:**  $G^2LM|LIC$ , National Science Foundation, Stanford King Center on Global Development, International Growth Centre, CEGA PEP Funding, Weiss Fund for Research in Development Economics, Structural Transformation and Economic Growth, George P. Shultz Research Fellowship

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## Other Experience

<b>Center for Education Policy Research, Harvard University</b> <i>Research Analyst</i>	<b>Cambridge, MA</b> <i>September 2012 – June 2014</i>
<b>Central Intelligence Agency</b> <i>Economic Analyst — Middle East and North Africa</i>	<b>McLean, VA</b> <i>July 2011 – August 2012</i>
<b>Harvard Kennedy School</b> <i>Research Assistant to Professors John Friedman and Joshua Goodman</i>	<b>Cambridge, MA</b> <i>July 2010 – July 2011</i>
<b>Institute for Defense Analyses — Cost Analysis and Research Division</b> <i>Research Assistant</i>	<b>Alexandria, VA</b> <i>June 2009 – June 2010</i>