

Colin D. Sullivan

Dietrich School of Arts & Sciences • University of Pittsburgh
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Academic Employment

University of Pittsburgh
Assistant Professor of Economics

Pittsburgh, PA
August 2024 – Present

Purdue University Krannert School of Management
Assistant Professor of Economics

West Lafayette, IN
August 2021 – August 2024

Stanford University Department of Economics
Postdoctoral Fellow

Stanford, CA
August 2019 – August 2021

Education

The Wharton School, University of Pennsylvania
PhD, Applied Economics

Philadelphia, PA
May 2019

Thesis Committee: Judd B. Kessler (Chair), Clayton R. Featherstone, Corinne Low

Harvard University
AM, Statistics

Cambridge, MA
May 2014

University of Chicago
AB, Economics & Political Science

Chicago, IL
June 2009

Research Interests

Matching markets and market design; organ transplantation; labor economics; experiments

Publications & Working Papers

Kessler, Judd B., Corinne Low, and Colin D. Sullivan. 2019. **“Incentivized Resume Rating: Eliciting Employer Preferences without Deception.”** *American Economic Review*, 109 (11): 3713–44.

Abrams, David, Brian Collopy, Aurélie Ouss, Megan T. Stevenson, and Colin D. Sullivan. **“Barriers to Adopting Predictive Algorithms: A Criminal Justice Field Experiment.”** *American Criminal Law Review* (forthcoming).

Eliciting Preferences over Life and Death: Experimental Evidence from Organ Transplantation
Revise & Resubmit at *Review of Economic Studies*

Paternalistic Discrimination (with Nina Buchmann and Carl Meyer)
Revise & Resubmit at *Econometrica*

Learning to Manipulate: Experimental Evidence on Out-of-Equilibrium Truth-Telling (with Clayton R. Featherstone and Eric Mayefsky)
Working paper

Works in Progress

Economics of Forensic Evidence (with Aviv Caspi)

The Dependency Trap (with Cuimin Ba, Nina Buchmann, and Sakib Mahmood)

Breaking the Cycle: A Craving-Based Model of Habits and Binges (with Zhongheng Qiao)

Teaching

Experimental Economics Seminar
University of Pittsburgh

Pittsburgh, PA
Spring 2025

Undergraduate Experimental Economics
University of Pittsburgh

Pittsburgh, PA
Spring 2025

Undergraduate Experimental Economics
Purdue University

West Lafayette, IN
Fall 2021, Fall 2022, Fall 2023

Graduate Experimental Economics
Purdue University

West Lafayette, IN
Spring 2022, Fall 2022, Fall 2023

Economic Principles for Social Policy (MSSP 668 Module I)
University of Pennsylvania School of Social Policy and Practice

Philadelphia, PA
Fall 2016

Professional Activities

Institutional Service

Purdue Economics Association
Faculty Advisor

2022 – 2024

Krannert Doctoral Students Association Research Symposium
Judge

October 2021

Introduction to Diversity in Doctoral Education and Scholarship
Doctoral Student Panel

April 2017 & April 2018

Penn Graduate and Professional Students Assembly
Wharton Doctoral Representative

2016 – 2017

Refereeing

American Economic Review; Quarterly Journal of Economics; Econometrica; Journal of Economic Behavior and Organization; Management Science; Journal of Health Economics; Economic Journal; Manufacturing and Service Operations Management; Information Systems Research; Quantitative Economics; Journal of Public Economics; JPE Micro; International Economic Review; Journal of Labor Economics

Grants & Fellowships

Paternalistic Discrimination: $G^2LM|LIC$, National Science Foundation, Stanford King Center on Global Development, International Growth Centre, CEGA PEP Funding, Weiss Fund for Research in Development Economics, Structural Transformation and Economic Growth, George P. Shultz Research Fellowship

The Dependency Trap: Weiss Fund for Research in Development Economics

Other Experience

Center for Education Policy Research, Harvard University
Research Analyst

Cambridge, MA
September 2012 – June 2014

Central Intelligence Agency
Economic Analyst — Middle East and North Africa

McLean, VA
July 2011 – August 2012

Harvard Kennedy School
Research Assistant to Professors John Friedman and Joshua Goodman

Cambridge, MA
July 2010 – July 2011

Institute for Defense Analyses — Cost Analysis and Research Division
Research Assistant

Alexandria, VA
June 2009 – June 2010